

# Texas Association of Appraisal Districts

## 2012 IAAO Course/Workshop Schedule

---

---

### **Workshop 158 – Highest and Best Use**

**Date:** March 19-20, 2012

**Site:** Harris CAD, 13013 Northwest Freeway, Houston

**Instructor:** Rick Stuart, CAE

**Fees:** TAAD member districts \$260

**TAAD associate/affiliate members \$310**

**Nonmembers: \$360**

**TDLR credit: 15 hours**

Highest and best use is a concept in real estate appraisal in which market value is achieved by the reasonably and probable legal land use that results in the highest value. Highest and best use is an essential step in the mass appraisal process and is necessary before market value estimates can be made. Local law may mandate preferential assessments according to specific land uses such as agricultural, historic and so forth rather than the highest and best use. This workshop is designed to provide students with a more in-depth study and understanding of the role and purpose of highest and best use in the appraisal process. Finally, there will be discussion of the unique situations that sometimes arise in a highest and best use analysis.

**IAAO recertification credit: 15 hours-2 days**

### **Course 500 – Assessment of Personal Property**

**Date:** September 17-21, 2012

**Site:** Harris CAD, 13013 Northwest Freeway, Houston

**Instructor:** Jewette Farley, CAE

**Fees:** TAAD member districts \$385

**TAAD associate/affiliate members \$425**

**Nonmembers: \$490**

**TDLR credit: 30 hours**

The Assessment of Personal Property is designed to provide the students with an understanding and working knowledge of the procedures and techniques required to assess personal property. This course concentrates on the skills necessary for listing, appraising and assessing the market value of properties using the three approaches to value: the cost approach, the income approach and the sales comparison approach. The Assessment of Personal Property utilizes lectures, classroom discussion, and homework problems to emphasize the main concepts and procedures taught in the course. The ten sections of the course present a broad mixture of theory and practical application. Exercises are included so the student can test and reinforce new skills. Time is allotted for questions and answers throughout the course. Students are encouraged to participate actively.

**Recommended:** *Property Assessment Valuation (PAV) textbook* (obtain from IAAO)

**IAAO recertification credit: 30 hours**

### **Workshop 452 - Fundamentals of Assessment Ratio Studies**

**Date:** September 19-21, 2012

**Site:** North Austin/Round Rock Marriott, 2600 LaFrontera Blvd., Round Rock

**Instructor:** Randy Ripperger, CAE

**Fees:** TAAD member districts \$275

**TAAD associate/affiliate members \$350**

**Nonmembers: \$400**

**TDLR credit: 18.5 hours**

This workshop provides a very basic introduction to the development and uses of assessment sales ratio studies. The workshop covers the topics of sales analysis, sampling, and the development of assessment ratio studies. The workshop may be expanded an additional half day to include material on managerial and technical issues, which include staffing, timing of studies, use of study results, statistical testing and assessment regressivity and progressivity.

**Recommended: Course 101. IAAO recertification credit: 18.5 hours-2½ days**

★**Optional text: *Property Assessment Valuation*** (obtain from IAAO)

## **Workshop 191 - Uniform Standards of Professional Appraisal Practice Update (National)**

**Date: September 24, 2012**

**Site: Harris CAD, 13013 Northwest Freeway, Houston**

**Instructor: Antonia G. Viens, MAI, SRA**

**Fees: TAAD member districts \$145**

**TAAD associate/affiliate members \$195**

**Nonmembers: \$270**

**TDLR credit: 7 hours**

This workshop is the National 7-hour USPAP Update offered for continuing education for licensure and certification through The Appraisal Foundation. The workshop provides a general overview of USPAP guidelines, advisory opinions, statements, and other appraisal practices. The course is updated yearly to address changes to USPAP and common misunderstandings.

**IAAO recertification credit: 7 hours-1 day**

## **Workshop 151 – Uniform Standards of Professional Appraisal Practice (National)**

**Date: September 25-26, 2012**

**Site: Harris CAD, 13013 Northwest Freeway, Houston**

**Instructor: Antonia G. Viens, MAI, SRA**

**Fees: TAAD member districts \$195**

**TAAD associate/affiliate members \$245**

**Nonmembers: \$295**

**TDLR credit: 15 hours**

This workshop covers materials from The Appraisal Foundation, Uniform Standards of Professional Appraisal Practice which includes: Definitions, Preamble, Ethics Rule, Competency Rule, Departure Rule, Jurisdictional Exception Rule, Supplemental Standards Rule, and Standards 1 through 10.

Supplementary materials include The Appraisal Foundation Uniform Standards of Professional Appraisal Practice (USPAP). This workshop includes an exam.

**IAAO recertification credit: 15 hours-2 days**

## **Course 300 – Fundamentals of Mass Appraisal**

**October 8-12, 2012**

**Site: Harris CAD, 13013 Northwest Freeway, Houston**

**Instructor: Rick Stuart, CAE**

**Fees: TAAD member districts \$385**

**TAAD associate/affiliate members \$425**

**Nonmembers: \$490**

**TDLR credit: 30 hours**

This course provides an introduction to mass appraisal and is a prerequisite for the 300 series of courses offered by the IAAO. Topics covered include single-property appraisal versus mass appraisal, components of a mass appraisal system, data requirements and analysis, introduction to statistics, use of assessment ratio studies in mass appraisal, modeling of the three approaches to value, and selection of a mass appraisal system.

**Recommended: Course 101, 102**

★**Recommended text: *Mass Appraisal of Real Property textbook (MARP)*** (obtain from IAAO)

### **Workshop 162 – Marshall & Swift Cost Approach (Residential)**

**Date:** December 10-11, 2012

**Site:** Dallas CAD, 2949 North Stemmons Fwy, Dallas

**Instructor:** Rick Stuart, CAE

**Fees:** TAAD member districts \$260

**TAAD associate/affiliate members \$310**

**Nonmembers: \$360**

**TDLR credit: 15 hours**

This two-day workshop provides an understanding of how to utilize Marshall & Swift Residential Cost Manuals. Several case studies are used to enhance the ability to apply this information.

**IAAO recertification credit: 15 hours-2 days**

### **Workshop 163 – Marshall & Swift Cost Approach (Commercial)**

**Date:** December 12-13, 2012

**Site:** Dallas CAD, 2949 North Stemmons Fwy, Dallas

**Instructor:** Rick Stuart, CAE

**Fees:** TAAD member districts \$260

**TAAD associate/affiliate members \$310**

**Nonmembers: \$360**

**TDLR credit: 15 hours**

This workshop is designed to teach how to use the Marshall & Swift Commercial Valuation Guide.

Participants will spend more time working several case study problems to assist them in learning how to apply this service.

**IAAO recertification credit: 15 hours-2 days**

***Check back . . . more courses and workshops to be added!***